

P M Chandrasekar

With over 24 years of corporate experience and 6 years of training and consulting experience in India, he has worked in professionally run organisations like Blue Star Limited (Mumbai, Delhi, Chennai), Indchem Electronics Limited (Delhi, Chennai) and Computer Point (India) Limited (Chennai).

Areas of strength include programs in the areas of Leadership Skills, Team Building, Strategy development and Execution, apart from skill based programs like Sales skills and Soft Skills.

Qualifications

- PG Diploma in Management from IIM Ahmedabad
- M Sc (Physics) from IIT Madras

Exposure to Markets

- Exposure to Capital Goods Industry in specialised imported equipment (Products & System Integration)
- Marketing & Sales in Industrial Market, Health care (Institutional and Private Enterprise) Equipment Market, Office Automation Products
- Direct Field Exposure in the Southern and Northern Regions of India
- International Exposure through Business Travel, New Business Sourcing and Principals mainly from Europe, USA and Japan

Significant Business Achievements

- Achieving Turn Around of SBU
- Identifying and Expanding into new business opportunities and progressing into a sustainable business

